



Security through establishment of a flexible LNG market (myth or real?)

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PAVILION ENERGY

SINGAPORE'S INTEGRATED ENERGY COMPANY

Over 95% of Singapore's electricity is generated from natural gas, with Pavilion Energy at its heart

- Pavilion Energy **supplies 1/3 of Singapore's gas/LNG demand**
- Pavilion Energy **is a licenced LNG bunker supplier** and is working with partners to **lead LNG bunkering developments in Singapore**
- Pavilion Energy is **developing LNG breakbulk logistics to supply regional neighbouring markets** with competitive, reliable and flexible LNG
- Pavilion Energy will **continue to grow its equity LNG portfolio and expand its LNG trading activities**; our ambition is to connect supplies and markets both regionally and globally
- Pavilion Energy is **developing energy hedging and financial solutions** to provide our Asian partners with sophisticated price risk management strategies



SINGAPORE'S ASPIRATIONS AS A REGIONAL HUB

- With Singapore's strategic location along major trade routes for LNG in Asia, Singapore can serve as a **bridge for trades between Atlantic and Pacific, with the rest of Asia**
- To support Singapore's LNG hub aspirations, Pavilion Energy is **growing our global LNG trading activities as well as storage and shipping capabilities** – including **two upcoming LNG newbuilds from BW Group** for delivery between 2019-2020
- To boost price discovery and transparency in LNG trades, Pavilion Energy supports the **development of an electronic trading platform**
- To boost storage and reload infrastructure, SLNG has increased its capacity to 11.25 mtpa
- In recognition of Singapore as a growing regional hub, there is strong participation of international LNG companies with trading presence in Singapore (~45 LNG trading companies)

**PAVILION ENERGY'S FOCUS TO CONTRIBUTE TO
A FLEIXBLE & LIQUID LNG MARKET**

SINGAPORE, REGIONAL MARKETS & LNG BUNKERING

**GLOBAL LNG
TRADING**

**ENERGY HEDGING &
FINANCIAL SOLUTIONS**

PARTNERSHIPS

TRANSPARENCY

LIQUIDITY

SINGAPORE'S INTEGRATED ENERGY COMPANY