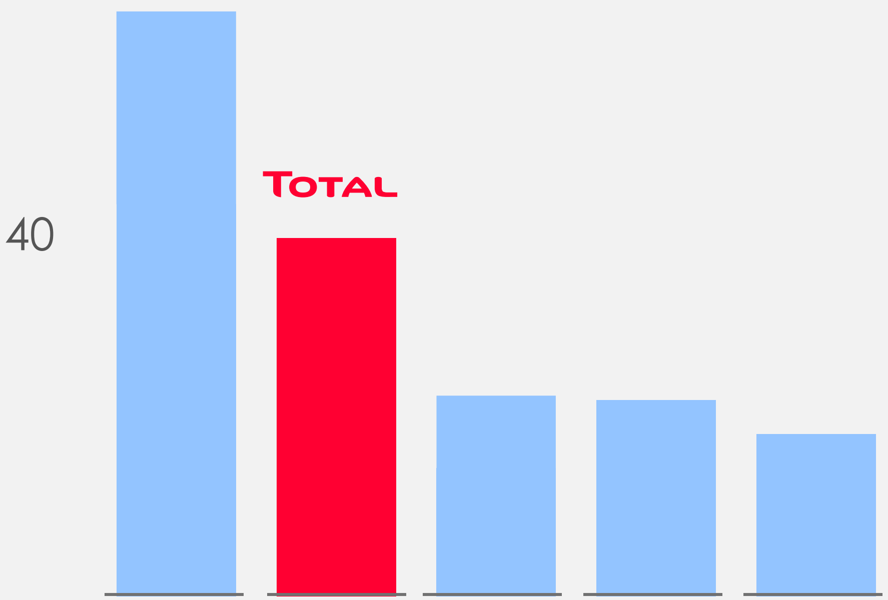
LNG Producer-Consumer Conference 2018

Laurent Vivier

Senior Vice President Gas

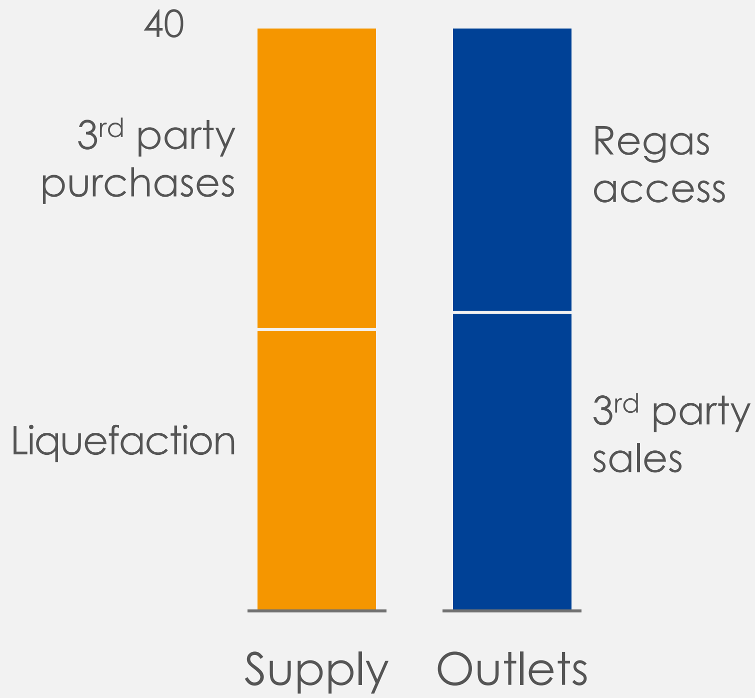
World #2 LNG player
With a balanced portfolio

2020 LNG portfolio
Mt/y for Total and Peers*



* BP, Chevron, ExxonMobil and Shell

Trading portfolio
Mt/y in 2020

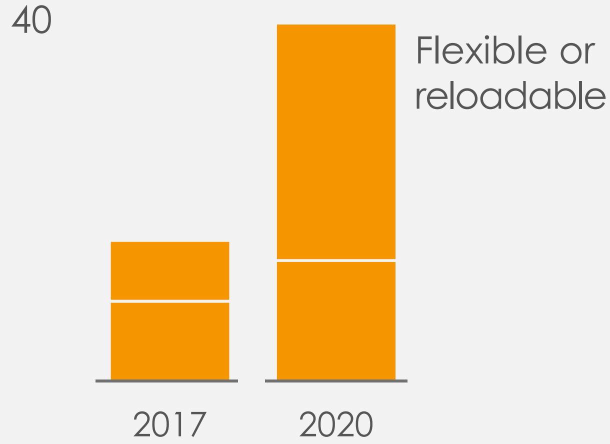


Differentiated portfolio providing competitive edge

Capturing value by combining destination flexibility, large fleet & regas access

Portfolio Flexibility

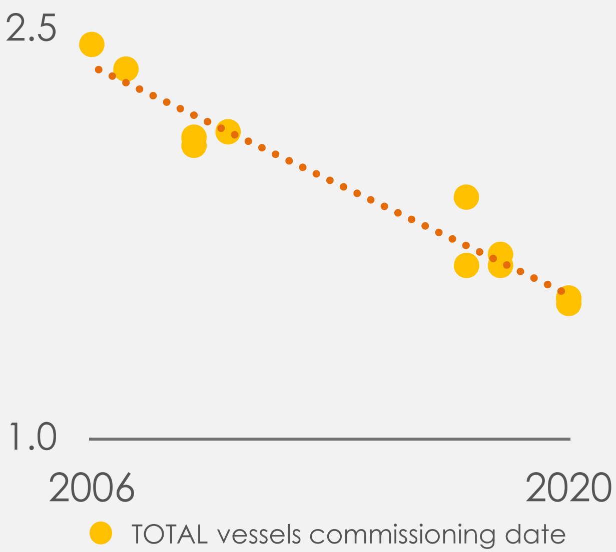
LNG Portfolio
Mt/y



~65% of portfolio has **flexible** destination or is **reloadable**

Shipping Fleet

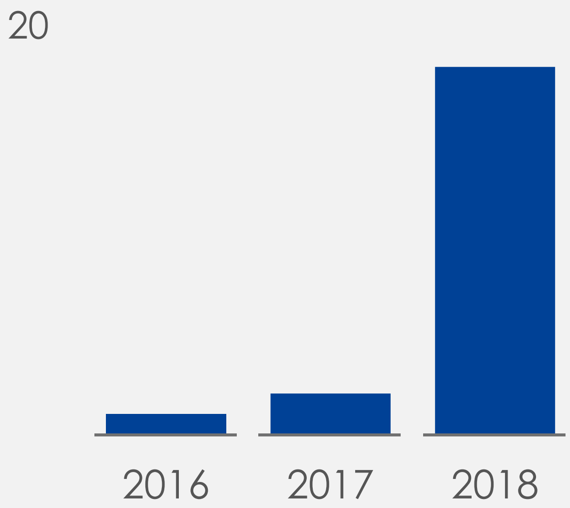
US to Asia unit freight cost
$/Mbtu



> 60% reduction in freight **cost** for **new-builds** since 2006

Regasification / Reloading

Cargoes reloaded from Europe
No. of cargoes



20 Mt/y regas capacity offers **reloading optionality**