# INNOVATIONS TO SUPPORT FURTHER GROWTH OF LNG INDUSTRIES

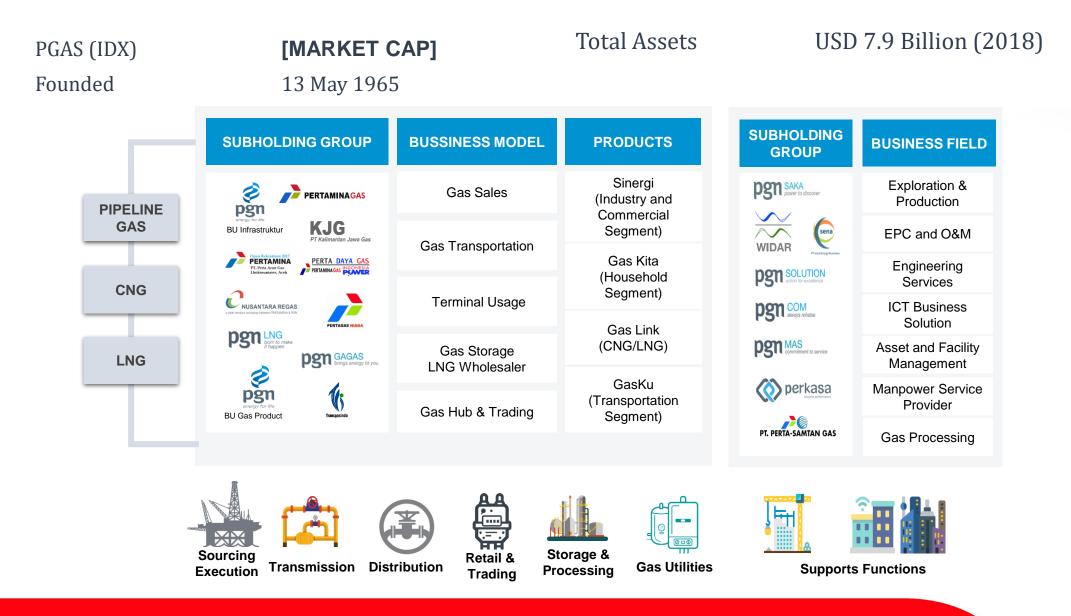
**Gigih Prakoso** President Director of PT Perusahaan Gas Negara Tbk





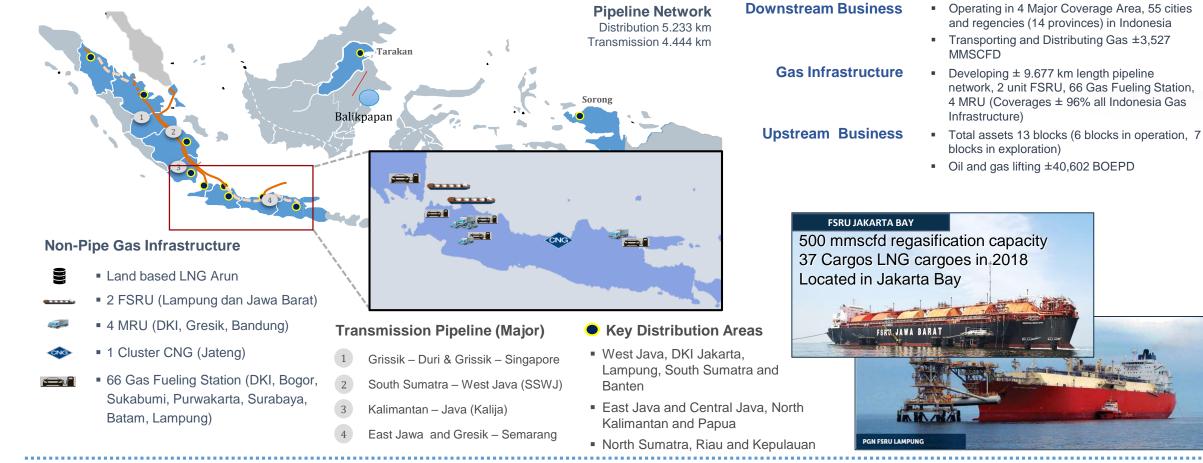
### Indonesia's Gas Subholding Company





## **BUSINESS COVERAGE AND INFRASTRUCTURE**







Buying and selling gas to customers through pipeline infrastructure in three main areas in West Java, East Java and North Sumatera.

Transporting gas of customers; suppliers or off-takers through pipeline. The pipeline can also be function as the backbone to distribution pipeline.



Investing participating interest in PSC and operating oil and gas blocks to support Indonesia production and lifting

Taking business opportunities along the natural gas value chain; LNG, CNG, related gas business services, fiber optic and asset management



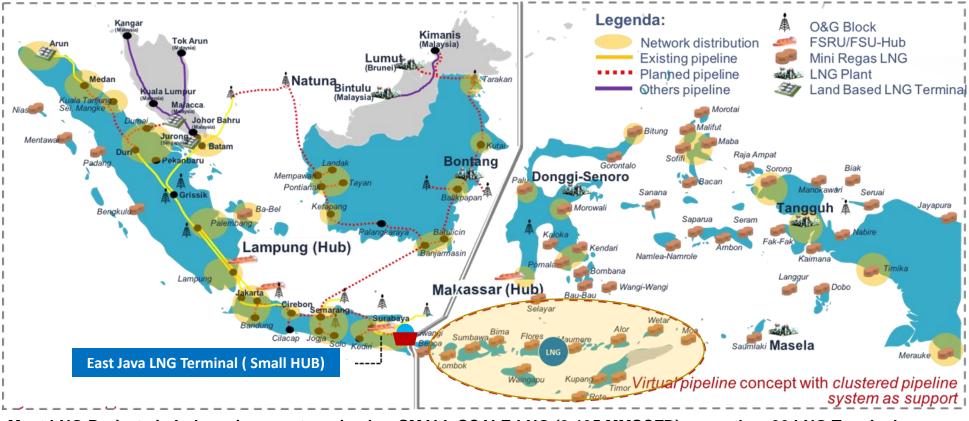
## **OUR SCOPE AND BUSINESS MODEL**

pgn erav for life INTERNATIONA L MARKET 3 **International Market Expansion End Customer** LNG Carrier LNG & Downstream Infrastructure Gas Utilization **Regasification Terminal** LNG Plant Import Export Bulk Customer LNG (Scattered) : LNG **Regasification Terminal Market Penetration (Non Pipeline)** 2 **Retail Customer** LNG (Scattered) : LNG Breakbulk **DOMESTIC MARKET** LNG 000 TRUCKING E. LNG Carrier Regasification LNG Plant Power Plant Terminal End Customer (Network) Distribution Network Industries Transmission Offtake Station **GAS PIPELINE** Conventional Household Gas Resources Strengthening and Expanding Downstream Portfolio of Gas Domestic through Pipeline Transportation

PGN is managing an integrated natural gas portfolio, aggregating LNG, CNG and Gas Pipelines. PGN is strengthening its business through expansion along the supply chain both in domestic and international markets to achieve the company long term goal target.

#### AN ARCHIPELAGO ECONOMY

Indonesia needs a virtual pipeline concept to connect their clustered pipeline system and distribute gas to the entire country

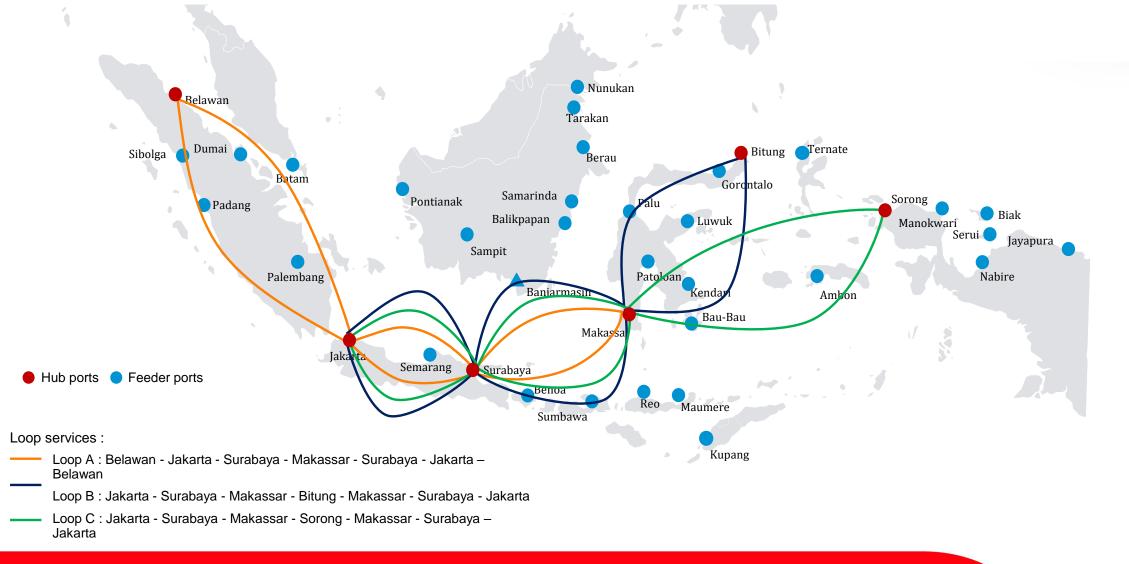


Most LNG Projects in Indonesia are categorised as SMALL SCALE LNG (2-195 MMSCFD), more than 30 LNG Terminals

PGN supports the Government's commitment to increase the utilization of domestic LNG through the fulfilment of gas demand in existing regions and develop the natural gas market, particularly in southern Java Island as a gateway of using natural gas to reach Central and Eastern Indonesia.

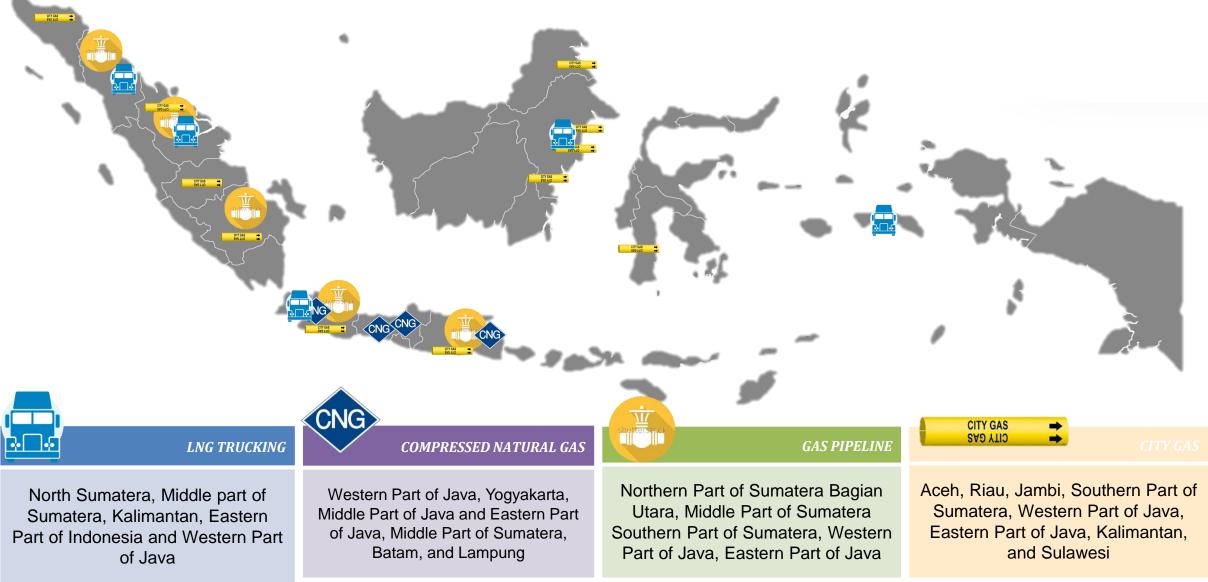
# SEA TRANSPORT PROJECT

There is highly potential of LNG consumption in the Sea Transportation for 7 main seaports in Indonesia for marine fuel that support the sea-highway scheme.





## **OWN AND OPERATE LNG TRUCKING, CNG AND CITY GAS**



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